# Total Security Management: A 20-year-old Concept Revived

DR. EDWARD MARCHEWKA

## Background







## Agenda

- ► TQM Review
- ► Evolution of TSM
- ► TSM vs TQM
- Overcoming Criticism
- Principles of TSM
- Implementing TSM

## The Origins of TQM

- ► TQM emerged in the early 20th century, with roots in quality control ideas of Frederick Taylor.
- Key figures like W. Edwards Deming introduced statistical quality control to Japanese manufacturers.
- Post-WWII, TQM became a global movement, focusing on continuous improvement and customer satisfaction.

#### TQM in Practice

- ► TQM transformed industries by embedding quality into every process.
- Examples like Toyota's Production System showcase the success of TQM principles.
- ► TQM principles: Continuous improvement, customer focus, process-centered approach, and employee involvement.

#### The Evolution of TSM

- ► TSM evolved as a systematic approach to integrating security into all business processes.
- ► Similar to TQM, TSM focuses on proactive security measures embedded from the start.
- TSM has been adapted across various sectors, addressing modern security challenges.

# TSM vs. TQM: A Comparative Analysis

- Both TSM and TQM emphasize continuous improvement and employee involvement.
- TQM focuses on quality for customer satisfaction; TSM focuses on security to protect assets and operations.
- ► TSM moves from reactive to proactive security, integrating it into the organizational culture.

#### The Modern Security Landscape

- Security threats are increasingly complex, including cyber threats, data breaches, and insider risks.
- Traditional security approaches are reactive and often inadequate against evolving threats.
- ► TSM offers a comprehensive, proactive approach to address these challenges.

#### Overcoming Criticisms of TSM

- Complexity: TSM requires effort, but the longterm benefits outweigh initial challenges.
- Measurement: Security effectiveness can be measured with the right metrics, like incident response times.
- Cost: The cost of security breaches far exceeds the investment required for proactive TSM measures.

## Core Principles of TSM

- Holistic Security Integration: Embed security into every organizational process.
- Continuous Improvement in Security: Regularly assess and update security measures.
- Employee Involvement and Training: Ensure everyone understands and practices good security.
- Data-Driven Decision-Making: Use metrics and analytics to guide security actions.
- Cross-Functional Collaboration: Security must be integrated across all departments.

# How TSM Enhances Organizational Resilience

- TSM builds a security culture that is proactive, resilient, and adaptive.
- It reduces the risk of breaches and enhances overall organizational resilience.
- TSM helps organizations quickly recover from incidents, minimizing impact.

## Starting Your TSM Journey

- Assessment and Planning: Begin with a thorough assessment of current security measures.
- Develop a Security Framework: Align it with TSM principles and tailor it to your organization.
- ► Training and Communication: Regular training sessions and clear communication channels are key.
- Monitoring and Improvement: Continuously monitor security measures and make data-driven improvements.
- Integration with Business Goals: Ensure TSM supports and aligns with broader business objectives.

#### Achieving a Secure Future with TSM

- TSM is about more than just preventing breaches—it builds a culture of security.
- It turns security into a strategic asset that supports business goals.
- Start your TSM journey today to secure your organization's future.

#### Conclusion and Key Takeaways

- TSM integrates security into every process, making it a continuous part of operations.
- It offers a proactive approach to security, essential in today's complex threat landscape.
- Implementing TSM can enhance organizational resilience and secure your future.

#### Q&A

- Dr. Edward Marchewka
- edward@marchewka.org
- www.linkedin.com/in/drmarchewka/