

# **Saving Time, Saving Money**

**The Business Case for Tuning Your SOCs detections and saving your analyst's time.**

**BLUF: Add in Case metrics and Log costs to your scheduled detection review**

# Agenda

---

- Speaker Introduction
- Our Mission today
- What is a SOC
- What is Wasted Time
  - SOC Stats
- Total Cost of Ownership for detections
  - Logging, Analyst Time, Frequency of Events, Compliance. Misc
- Record how we perform
  - Alert Classification
  - Median Time to Remediate
- Chesterton's fence
- Demo
- Take Aways
- Q&A
- Check out the Annex

# Introduction – Chris Hamilton

- From Cincinnati Ohio, Living in the Northern Virginia Area.
- Currently at Oracle working in Cloud Security Operations
- Previous Security Operations & SOC work:
  - Microsoft – **Where we went from an outsourced T1, Small T2 model to a robust multi-team/multi-country SOC with ancillary supporting teams.**
  - KeyBank – **Where we built a Security Operations Center using MSSP and Internal Staffing from the ground up.**
  - US Army – **Where we built out Security Operations Planning and Staffing to support Incident Response, and Ancillary teams.**



ch4m1l70n



CH\_Breakthrough

# Our Mission Today (for the next 20 minutes)

Catch Bad People, doing bad things, as efficiently as possible, and were going to judge efficiency against 'wasted' time & money.

We are going to put ourselves into the mindset of a SOC analyst.

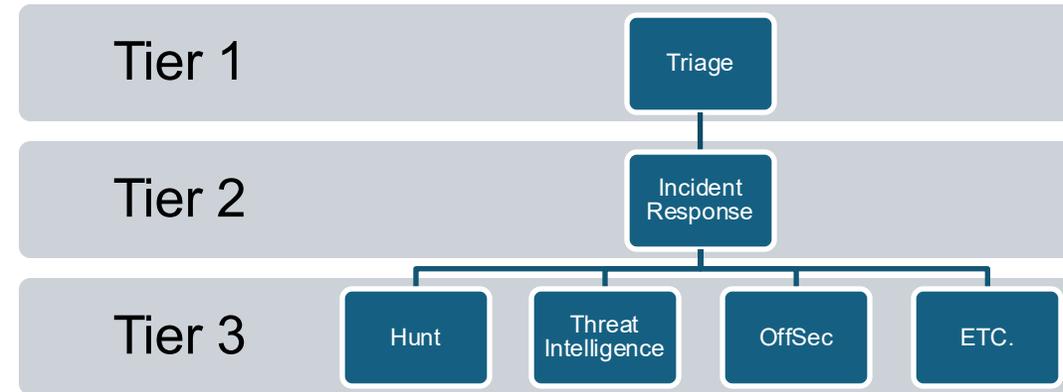


# What is a SOC

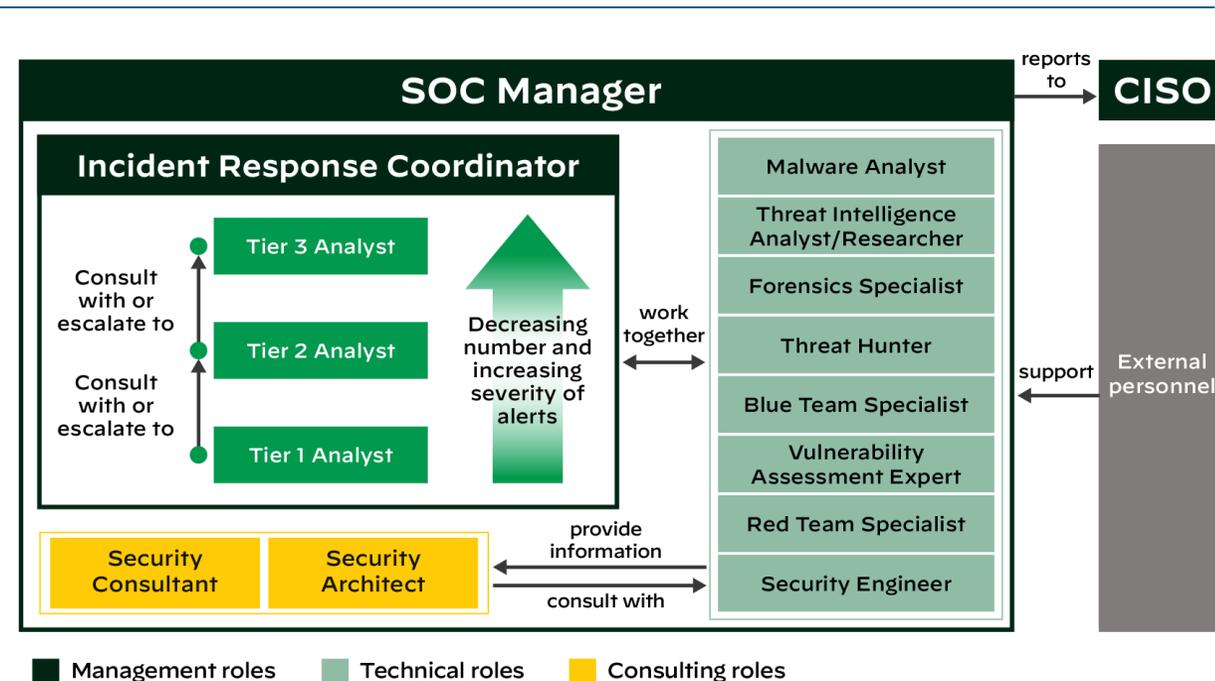
(It isn't just incident handling, but we're focusing on that today)

- A SOC deals with physical | cyber security issues, by monitoring and improving an organization's security posture; preventing, **detecting, analyzing**, and responding to incidents through a combination of technological solutions and processes.

# What Does Your SOC look like today?



- Traditional Multi-Tier
  - Tier-1 Triage / Intrusion Detection
  - Tier-2 Escalation / Incident Response
  - Tier-3 Hunt / Problem Solving / Experts
- Subspeciality / Part Time Members
  - Digital Forensics
  - Reverse Engineering
  - Threat Intelligence
  - SDLC/Secure Code Review
  - OffSec / Cyber Threat Emulation



# What is wasted time?

---

**When it comes to ‘wasted’ time in the SOC it can mean a lot of things but for most it means false or benign positives.**

## SOC Stats

- On average SOC analysts work an extra **day every week** - (*Devo & Ponemon Institute*)
- In many SOCs, over **half the alerts** analysts chase turn out to be false alarms - (*Critical Start*)
- **Half of SOC teams** lose **1 out of every 4 analysts** each year. - (*Help Net Security*)
  - the average tenure in a high-noise SOC is often only 1–3 years – (*intrusion*)



What do we need to determine  
The cost of a detection?

**The cost of the log**

**Investigation time**

**Alert Classification**

# The cost of a log

Most products/services measure log cost in GB/\$

Logs have a cost/value proposition

Value:

- Compliance
- Remediating Past Incidents
- Threat Hunting / Incident Response
- Following or setting Industry Trends

Cost:

- \$\$\$
- Trade off - Not being able to ingest other logs due to Hardware or budget

We get more value out of a log by ingesting it fewer times.



If you have a Data Dictionary, check it before you ingest it.

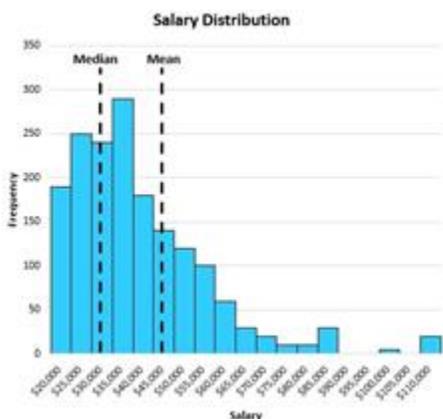


# Record how we perform

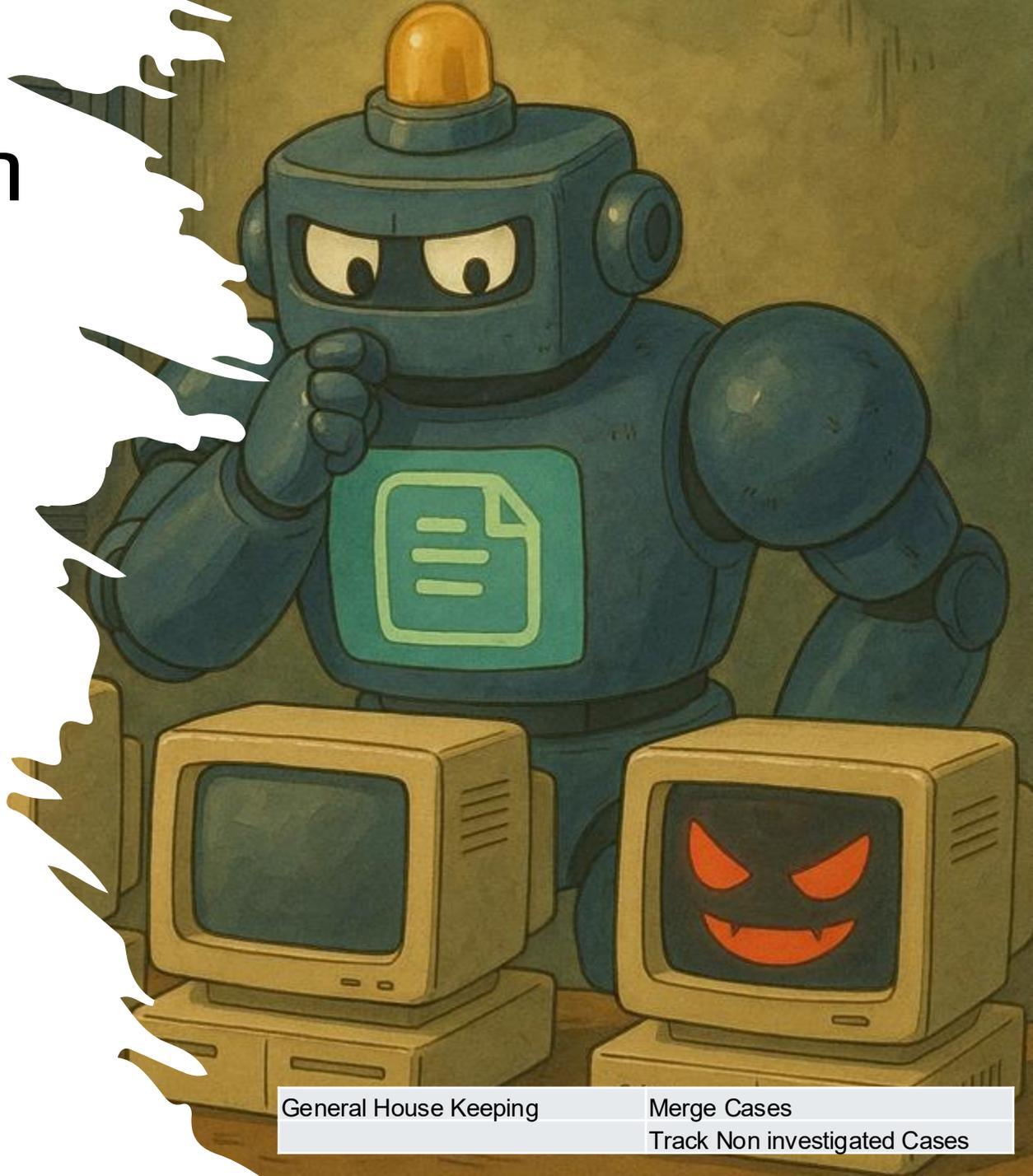
A key part of measuring detection efficiency is gathering investigation metrics.

At a minimum we'll need:

- The Alert Classification
  - True Positive – A detected malicious action
  - Benign Positive - An action detected that is real, but not malicious, such as a penetration test.
  - False Positive - A false alarm, meaning the activity didn't happen.
- Median Time to Remediate/Closure
  - Analyst Assignment time – Closure/Remediation time



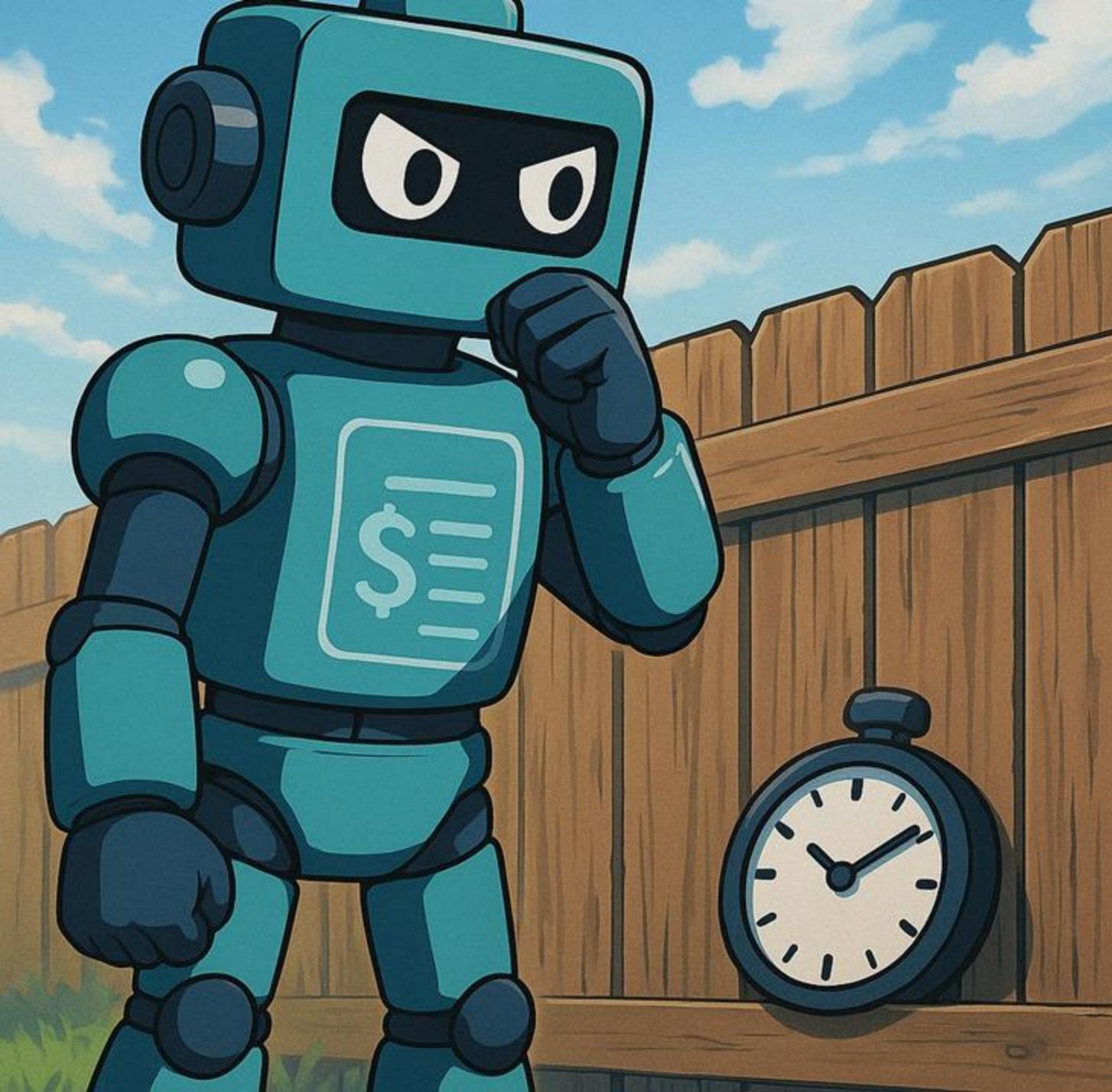
Median! Not Mean!



General House Keeping

Merge Cases

Track Non investigated Cases



# Before we dig in let's look at the fence

Every alert rule, no matter how noisy, was created for a reason.

Before disabling or tuning a detection, ask:

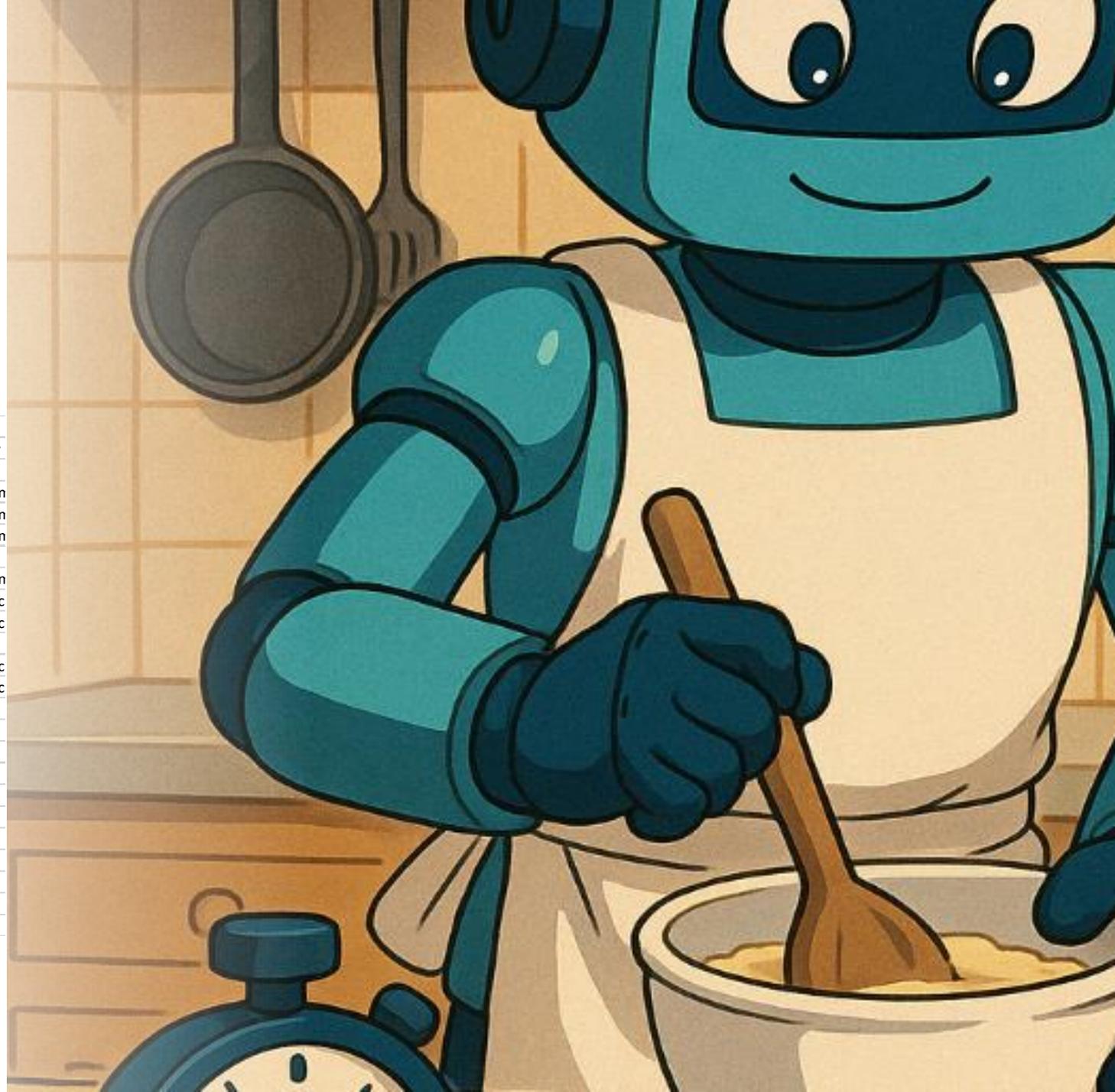
What threat was this meant to catch?

- Has the risk gone away, or is it just poorly implemented?

# Let's look at some some Data

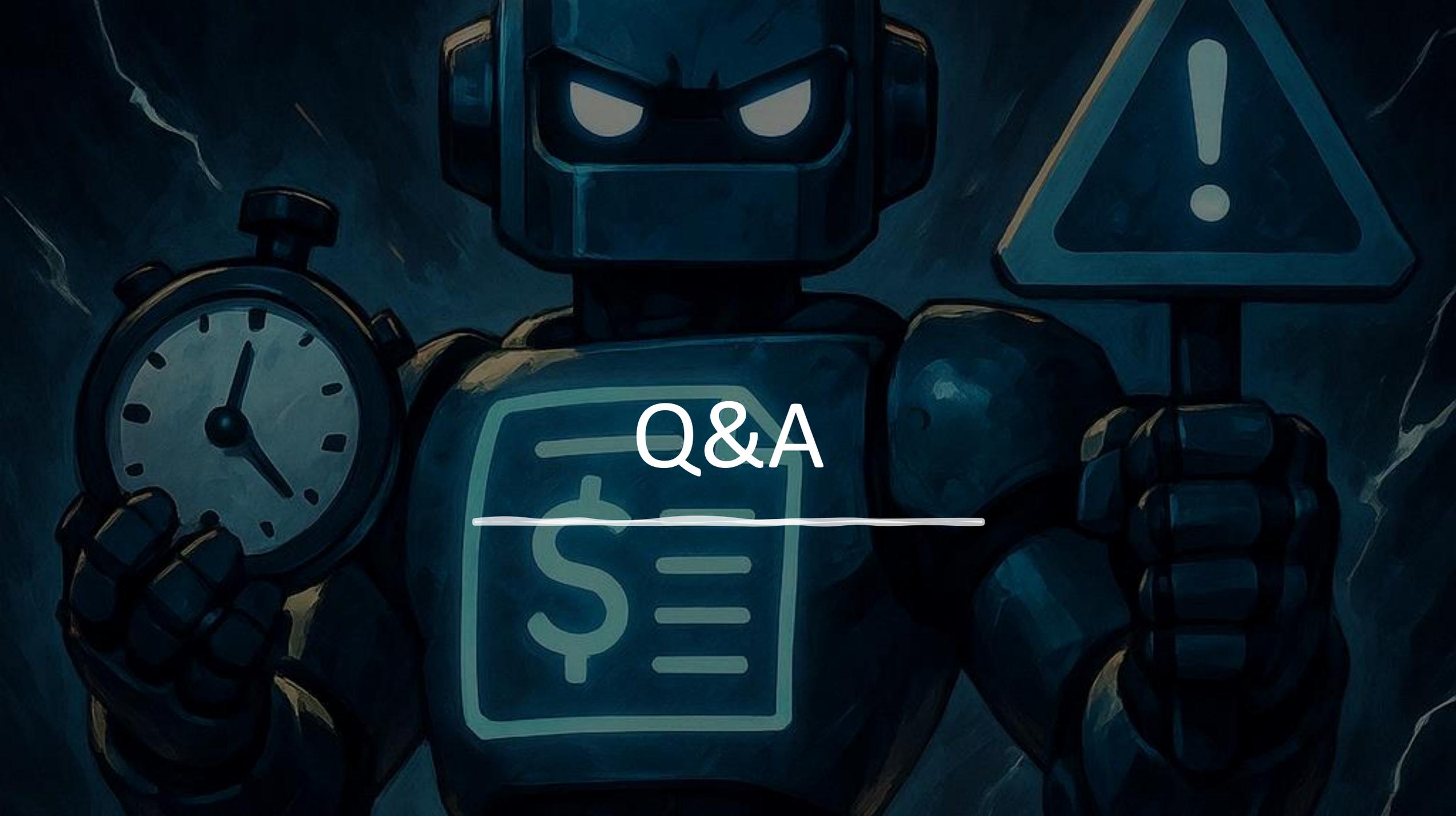
- We have Our Log Cost, Our Alert Classification, our Median time to Remediate, lets crunch some numbers.

	Derived Field	Description	Source
<b>Detection</b>	N	Detection Identifier	SIEM/Vendor
<b>Total Fires</b>	Y	Total Number of detetion triggers	
<b>TP</b>	N	True Positive Alarms	Case Managen
<b>BP</b>	N	Benign Positive Alarms	Case Managen
<b>FP</b>	N	False Positive Alarms	Case Managen
<b>TP Rate</b>	Y	TP rate vs total number of fires	
<b>MTTR Minutes</b>	N	Median Time to Remediate	Case Managen
<b>Detection Description</b>	N	Detection Description	Detection Dic
<b>Log Source</b>	N	Log Source	Detection Dic
<b>Log Cost per Day</b>	Y	Costs per day	Log Source
<b>Detection Genesis</b>	N	What caused the detection to be generated	Detection Dic
<b>True Negative Cost</b>	N	Assumed cost of True Negative	Detection Dic
<b>Potential Negative cost</b>	Y	TP * True Negative Cost	
<b>Log Source Ingestion Start Date</b>	N	Log Source Ingestion Start Date	Log Source
<b>Days Since Ingestion Start</b>	Y	Days since Log Invention date	
<b>Total Log Cost</b>	N	Total Log cost to date	Log Source
<b>Total Log Cost (Last 365)</b>	N	Total Log cost last 365	Log Source
<b>True Positive HR (Last365)</b>	Y	True Postives in Hours worked	
<b>False Positive Hr (Last365)</b>	Y	False Postives in Hours worked	
<b>alse Positive Analyst Cost(Last 365)</b>	Y	False Positive Analyst Cost Last 365	
<b>False Positive Log Cost(Last 365)</b>	Y	False Positive Log Costs Last 365	
<b>False Positive Cost(Last 365)</b>	Y	Total False Positive Cost Last 365	
<b>False Postive V True Positive</b>	Y	Did the Potential True Negative Cost outway to the total cost	



# Key Take Aways

- Review detection logic alongside case metrics on a regular cadence
  - Use this data to justify Tooling & Detection efficiency improvements
- Reducing false positives improves SOC **accuracy**.
  - When alerts are more actionable, analysts gain confidence in the systems and are less likely to ignore alerts.



Q&A

---

Thanks for  
coming!



# Sources and Citations

- Alahmadi, Ammar, et al. "99% False Positives: A Qualitative Study of Security Alert Investigations." *USENIX Security Symposium*, 2022. <https://www.usenix.org/conference/usenixsecurity22/presentation/alahmadi>
- Critical Start. *Impact of Security Alert Overload*. 2019. <https://www.criticalstart.com/news/impact-of-security-alert-overload>
- Devo & Ponemon Institute. *2022 SOC Performance Report*. Devo Technology, 2022. <https://www.devo.com/resources/report/2022-soc-performance-report>
- IBM. *Cost of a Data Breach Report 2023*. IBM Security, 2023. <https://www.ibm.com/reports/data-breach>
- Ponemon Institute. *The Cost of Malware Containment and Investigation*. Ponemon Research, 2019. <https://www.ponemon.org/library/the-cost-of-malware-containment-and-investigation>
- SANS Institute. *SANS 2022 SOC Survey Report*. SANS, 2022. <https://www.sans.org/white-papers/soc-survey-2022>
- Tines. *The Voice of the SOC Analyst: 2022 Report*. Tines, 2022. <https://www.tines.com/reports/voice-of-the-soc-analyst>
- Trend Micro. "Cybersecurity Tool Sprawl Drives Enterprises to Outsource Detection and Response." *Multivu*, 2022. <https://www.multivu.com/players/English/8967351-trend-micro-cybersecurity-tool-sprawl-drives-plans-outsource-detection-response>
- Help Net Security. "SOC Alert Overload Contributing to Analyst Turnover." *Help Net Security*, 29 Aug. 2019. <https://www.helpnetsecurity.com/2019/08/29/soc-alert-overload>